

# Lingbo Huang

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PROFESSIONAL EXPERIENCE	<b>Shandong University</b> , China, Center for Economic Research <i>Professor</i> <b>Jul. 2023 — Present</b>
	<b>Nanjing Audit University</b> , China, Economics Experimental Laboratory <i>Assistant Professor</i> <b>Jul. 2018 — Jun. 2023</b>
	<b>Monash University</b> , Australia, Department of Economics <i>Postdoctoral Research Fellow</i> <b>Aug. 2016 — Jun. 2018</b>
	<b>Stony Brook University</b> , NY, U.S.A., Centre for Behavioral Political Economy & Department of Political Science <i>Postdoctoral Research Associate</i> <b>Sep. 2015 – Jul. 2016</b>
EDUCATION	<b>University of Nottingham</b> , U.K. <i>Ph.D. in Economics</i> <b>2016</b>
	<b>University of Nottingham</b> , U.K. <i>M.Sc. in Behavioural Economics</i> <b>2011</b>
	<b>Shanghai Jiaotong University</b> , China <i>B.A. in Economics</i> <b>2010</b>
	<i>B.S. in Mathematics</i> <b>2010</b>
ACADEMIC VISITS	<b>Max Planck Institute for Tax Law and Public Finance</b> , Germany <b>May – Jun. 2014</b>
	<b>NHH Norwegian School of Economics and FAIR</b> , Norway <b>Sept. 2019</b>
PEER-REVIEWED PUBLICATIONS	[14]“ <a href="#">Preventive Wars</a> ” (with Klaus Abbink and Lu Dong), <i>Games and Economic Behavior</i> , 142, November 2023, 552-569
	[13]“ <a href="#">Persuadable or Dissuadable Altruists? Impact of Recipient Characteristics on Giving</a> ” (with Lata Gangadharan, Phil Grossman, Matthew Leister and Erte Xiao), <i>Economic Journal</i> , 133, November 2023, 2925-2948 [Featured Article]
	[12]“ <a href="#">Talking Behind Your Back: Communication and Team Cooperation</a> ” (with Klaus Abbink and Lu Dong), <i>Management Science</i> , 68(7), July 2022, 5187-5200
	[11]“ <a href="#">Tax Liability Side Equivalence and Time Delayed Externalities</a> ” (with Silvia Tiezzi and Erte Xiao) <i>European Journal of Political Economy</i> , 72, March 2022, 102110
	[10]“ <a href="#">Arms Races and Conflict: Experimental Evidence</a> ” (with Klaus Abbink and Lu Dong),

*Economic Journal*, 131, July 2021, 1883-1904

[9]“Peer Effects in Public Support for Pigouvian Taxation” (with Erte Xiao),  
*Journal of Economic Behavior and Organization*, 187, July 2021, 192-204

[8]“Pulling for the Team: Competition Between Political Partisans” (with Peter De-  
Scioli and Zahra Murad),  
*Evolutionary Psychological Science*, 7(2), June 2021, 97-105

[7]“Fighting Alone versus Fighting for a Team: An Experiment on Multiple Pair-  
wise Contests” (with Zahra Murad),  
*Journal of Economic Behavior and Organization*, 183, March 2021, 616-631

[6]“Feedback Spillover Effect on Competitiveness across Unrelated Tasks” (with  
Zahra Murad),  
*Behavioral Research in Accounting: A Journal of the American Accounting Asso-  
ciation*, 32(1), March 2020, 69-85

[5]“Is There No ‘I’ in Team? Strategic Effects in Multi-Battle Team Competition”  
(with Lu Dong),  
*Journal of Economic Psychology*, 75(Part B), December 2019, 102070

[4]“Favoritism and Fairness in Teams” (with Lu Dong),  
*Games*, 9(3), September 2018, Article 65

[3]“Disappointment Aversion and Social Comparisons in a Real-Effort Competi-  
tion” (with Simon Gächter and Martin Sefton),  
*Economic Inquiry*, 56(3), July 2018, 1512-1525

[2]“Combining ‘Real Effort’ with Induced Effort Costs: The Ball-Catching Task”  
(with Simon Gächter and Martin Sefton),  
*Experimental Economics*, 19(4), December 2016, 687-712 [Lead Article]

[1]“Prize and Incentives in Double Elimination Tournaments”,  
*Economics Letters*, 147, October 2016, 116-120

WORKING  
PAPERS

“How Alliances Form and Conflict Ensues” (with Lu Dong, Jaimie Lien and Jie  
Zheng) *Accept subject to minor revisions, Games and Economic Behavior*  
“‘They Never Had a Chance’: Unequal Opportunities and Fair Redistributions” (Lu  
Dong and Jaimie Lien) *R&R Economic Journal*  
“Are Matching Subsidies Effective When the Ask Can Be Avoided?” (with Lata  
Gangadharan, Phil Grossman and Erte Xiao)  
“Optimal Contests with Negative Prize: Theory and Experiment” (with Jingjing  
Zhang and Jun Zhang)  
“Born to Wait? A Study on Allocation Rules in Booking Systems” (with Tracy Xiao  
Liu and Jun Zhang)  
“Social Cheating in the Classroom: A Field Experiment” (with Lu Dong, Peter  
DeScioli and Ninghua Du)

WORKS  
IN PROGRESS

“Bundled School Choice” (with Jun Zhang)  
“Self-Containing or Self-Committing? Endogenous Power Shift and Preventive War  
(with Lu Dong)  
“Auctions and Information Aggregation” (with Jacob Goeree and Jingjing Zhang)

“To Listen or Not to Listen? An Experimental Study of Optional Communication”  
(with Jordi Brandts and Erte Xiao)

ACADEMIC  
PRESENTATIONS

**2023:**  
16th Australia New Zealand Workshop on Experimental Economics, Melbourne  
Duke Kunshan Workshop on Social Networks in Economics  
China Behavioral and Experimental Economics Forum, Wuhan

**2022:**  
Chinese University of Hong Kong (Shenzhen)  
Xiamen University International Workshop on Experimental Economics  
Global Seminar on Contests & Conflict  
Tsinghua Conference on Behavioral, Experimental and Theoretical Economics  
8th Annual Conference “Contests: Theory and Evidence”

**2021:**  
Tsinghua Conference on Behavioral, Experimental and Theoretical Economics  
Wuhan University  
Shandong University  
International Workshop for Lab and Field Experiments, Osaka (online)

**2020:**  
East China Normal University IO and Behavioral Economics Workshop  
Southern Economic Association 90th Annual Meeting, New Orleans (online)  
Econometric Society / Bocconi University Virtual World Congress (online)

**2019:**  
Economic Science Association European Meeting, Dijon  
Beijing International Workshop on Microeconomics: Empirics, Experiments and Theory  
2nd Wuhan Cherry Blossom Workshop in Experimental Economics  
Economic Science Association Asia Pacific Meeting, Abu Dhabi

**2018:**  
SJTU Experimental Economics Workshop  
7th Xiamen University International Workshop on Experimental Economics  
East China Normal University  
Economic Science Association Asia Pacific Meeting, Brisbane

**2017:**  
Third Monash Environmental Economics Workshop, Melbourne  
Monash University  
Shanghai University of Finance and Economics  
12th Australia New Zealand Workshop on Experimental Economics, Melbourne

**2016:**  
Beijing Normal University Conference on Experimental Economics  
6th Xiamen University International Workshop on Experimental Economics  
Southwestern University of Finance and Economics  
Canadian Economics Association Annual Conference, Ottawa  
Stony Brook University

**2015:**  
Economic Science Association North American Meeting, Dallas  
World Congress of the Econometric Society, Montréal  
Contests – Theory and Evidence, Norwich  
CREED-CeDEx-CBESS Meeting, Norwich  
University of Nottingham, Ningbo  
RES Symposium of Junior Researchers, Manchester  
Rady Spring School, San Diego (Poster)

**2014:**  
CeDEx Brown Bag Seminar, Nottingham

Economic Science Association North American Meeting, Fort Lauderdale;  
Nordic Conference on Behavioral and Experimental Economics, Aarhus  
Economic Science Association European Meeting, Prague  
China Meeting of Econometric Society, Xiamen (Poster)  
Max Planck Institute for Tax Law and Public Finance  
CREED-CeDEx-CBESS Meeting, Nottingham  
**2013:**  
Economic Science Association World Meetings, Zurich  
CREED-CeDEx-CBESS Meeting, Amsterdam

TEACHING

Nanjing Audit University:  
Introduction to Microeconomics  
Guided Reading of "The Psychology of Judgment and Decision Making"

University of Nottingham:  
Introductory Econometrics (UG), Tutor, 2015  
Introduction to Research Methods (PG), Lecturer, 2013  
Quantitative Methods 2A (UG), Tutor, 2013–2014  
Microeconomic Theory (UG), Tutor, 2013  
Introduction to Microeconomics (UG), Tutor, 2012

GRANTS,  
FELLOWSHIP,  
AWARDS

The Youth Program of National Natural Science Foundation of China, PI, 2023-2025  
(300k RMB)  
Econometric Society World Congress Travel Grant, 2015 (\$1500)  
Royal Economic Society Conference Grant, 2014 (£250)  
PGR Conference Funding Grant, University of Nottingham, 2013 (£500), 2014 (£600),  
2015 (£750)  
Economic and Social Research Council (ESRC) +3 Studentship, 2011–2014 (tuition  
fee waiver + £16500 per annum)  
Universitas 21 Masters Scholarship, University of Nottingham, 2010

PROFESSIONAL  
ACTIVITIES

Referee for *Management Science*; *Journal of Public Economics*; *Games and Economic  
Behavior*; *Experimental Economics*; *Economic Inquiry*; *Journal of Economic Behavior &  
Organization*; *Journal of Behavioral and Experimental Economics*; *Journal of Economic  
Psychology*; *Journal of Economic Surveys*; *Journal of Sports Economics*; *Southern Economic  
Journal*; *Theory and Decision*; *Frontier in Psychology*; *Economic Systems*

Co-organizer of the 2018 Nanjing International Conference on Game Theory & The  
Fifth Microeconomics Workshop  
Co-organizer of the 2017 Monash Minicourse of Experimental Economics  
Local Organizer of the 2015 CREED-CeDEx-CBESS Meeting  
Mathematics/Statistics Support Worker, Student Operations and Support Division,  
University of Nottingham, 2013–2015

OTHER TRAINING,  
CONFERENCE  
ATTENDANCE

NYU CESS 9th Annual Experimental Political Science Conference, NY, US, 02/2016  
Royal Economic Society Easter School (Instructors: Colin Camerer, Vincent Craw-  
ford), Oxford, UK, 03/2015  
Spring School in Behavioral Economics, San Diego, US, 03/2015  
RES-York Summer School on Game Theory (Instructors: Larry Samuelson, Vincent  
Crawford, Fuhito Kojima), University of York, UK, 06/2013  
Summer School on Structural Modeling in Industrial Organization (Instructor: Eu-  
genio Miravete), University of East Anglia, UK, 06/2013  
Summer School on Experiments and Economics of Organization (Instructor: David

Cooper), University of East Anglia, UK, 06/2013  
CREED-CeDEx-CBESS Meeting, University of East Anglia, UK, 06/2012  
Econometric Society World Congress, Shanghai, China, 08/2010  
BBA Global Business Program, Red McCombs School of Business, University of  
Texas at Austin, US, 07/2009

COMPUTER  
SKILLS

Stata, Matlab, NetLogo, Extensive Knowledge of Web-Programming (HTML/CSS,  
JavaScript, PHP), Python, z-Tree, oTree

Last updated: November 1, 2023